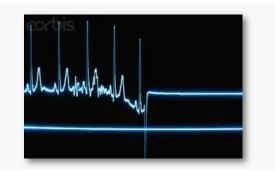
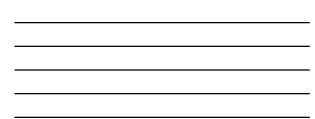
Learning from Medical Errors: a Partnership for Progress Leilani Schweitzer



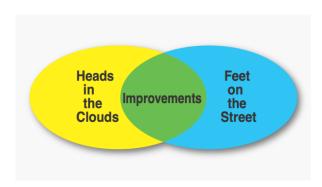


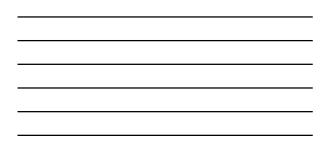




Healthcare needs full truth.

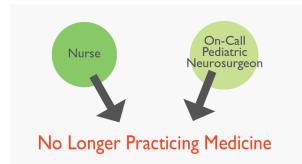
Half truths do no good.

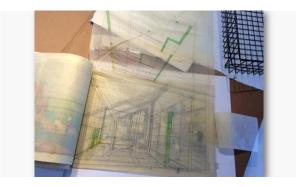


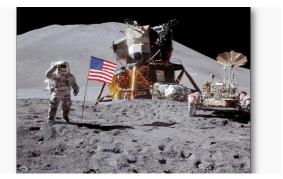




To go fast, go alone. To go far, go together







We all have a story to tell.

I am one of the lucky ones.



PEARL: A Hybrid Values & Claims Centric Model Communication, Transparency, Integrity

Early R's

Early Recognition Early Response Early Review Early Resolution

PEARL provides:

- Patients want:
- Explanation
- ExplanationAccountability

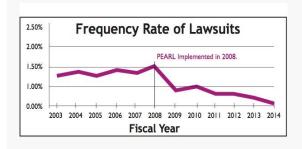
Hospitals want:

- Full Apology - Recognition
 - gnition Improvements
 - Responsibility
 - Amends
- Improvements

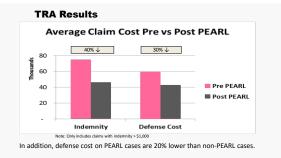
Claims Specialist (internal) Patient Liaison (external) = PEARL

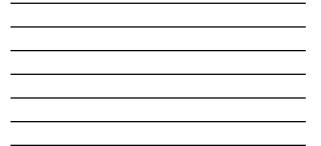
PEARL Patient Liaison

- Guide the Patient & Loved Ones
- Single point of contact
- Set Expectations
- · Advocate for the Patient on the Claims Tea

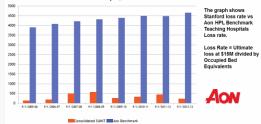








Stanford Total Loss Rate Compared to Academic Medical Centers & Non-Profit Hospitals Hospital Professional Liability Indemnity and Expense Losses as of February 28, 2013



Metric	Desired Result	Observed Result	Basis
Lawsuit Frequency	Lower	Lower	Pre vs Post PEARL
Average Claim Severity	Lower	Lower (inconclusive in 2013)	Pre vs Post PEARL
Average Defense Costs (ALAE) Severity	Lower	Lower	Pre vs Post PEARL
Closing Pattern	Faster	<u>Unchanged</u>	Pre vs Post PEARL



TRA Results

First 3.5 years of PEARL Claim frequency down 36% Saving \$3.2 Million/year

2011 IHI, Respectful Management of Serious Clinical adverse Events Appendix E.

> Truth & Compassion = Good Business



Unintended Errors vs. Deliberate, Intentional Responses



Two Questions:

What would happen at your hospital if a child died because of an error?

What would you want to happen if that child was yours?

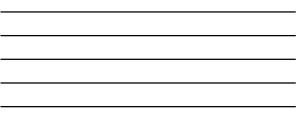
Disclosure & Transparency = Standard of Care



Understand the Whole Environment







Truth of the Human Condition: People are not menus.

Expect more from us.





Thank you.

Leilani Schweitzer Ischweitzer@theriskauthority.com