

The Experience of a Career in Industry as a Medical Physicist

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AAPM 2014 invited talk to Students

1. The book I wish I had had, captures 20 years of experience:

BIODESIGN: The Process of Innovating Medical Technologies. Stefanos Zenios et al. Available on Amazon in Hardcover for \$88.58.

See also, website designed to accompany course at www.ebiodesign.org

2. Other useful classes to take:

- Programming
 - My own current bias: Python, python, python
 - Turn your program into a web app with tools like
 - Flask or DJANGO. Idea is keep GUI and function calls separate.
- Clinical Trial Design, offered in Medical Schools,
 - based on texts such as Fundamentals of Clinical Trials –DeMets
- Know how to make a “business case”
- Accounting – try a free Coursera class
- “Human Factors” -> Usability or Design

3. What do I look for in Applicants?

- Smart and published is good, but not enough.
- Record of success. Trajectory of achievement.
- Can-do, “get-’er-done” attitude, problem solver
- Business-sense, or at least common sense
- Creativity. Independent thinker
- People skills, with everyone. **Hint: don’t blow it with HR!**
- Influencer
- Integrity
- **Good at learning new things quickly**
- Knows when to add polish, and when to just get it done!
- **Motivation** ²

4. Getting a job: The Essential Guide for Hiring and Getting Hired. Lou Adler.

A practical guide to illustrate the right (and wrong) things to do and say and every point in the hiring process. Available on Amazon for under \$10 as ebook.

5. Improve on your weak spots. Mindset: The New Psychology of Success. Carol Dweck. Available on Amazon for under \$10.

There's a "hack" for everything, including public speaking and getting along with others. Learn to excel in more than science, since you've done plenty of that up to this point! It will make a powerful influencer and much more effective at everything you do! Your mind is plastic and capable of learning any skillset.

6. Manage your ideas.

- Record and Map your thoughts!
- FreeMind is one such tool, from SourceForge.net
- Maintain your personal, searchable "Knowledge Base"
 - i. Notes on important journal articles
 - ii. Meeting notes, monthly progress reports
 - iii. Research, business and project ideas
 - iv. IP record
- Ideas pop up in different forms over time. Everything old becomes new again. Seeing patterns gives you insight!

7. Know your Personality Type

- Life is a group activity, play well with others. Especially for teamwork in industry!
- Myers-Briggs is one such test
 - i. Mine: **ENTP**
 - ii. Most of corporate world: ESTJ or ISTJ
- Use this knowledge to adapt your natural style & bridge the gaps with others
- People who excel at leadership do this automatically, but anyone can learn

2. Other ideas

- Journal groups
 - i. Learn how to **critique other people's work**
 - ii. Learn how to have constructive discussions
 - iii. Best when the stakes are low! Eg, other people's work
 - iv. Get in the habit of asking neutral, clarifying questions
 - v. Learn how other people's minds work
- Toastmasters or speech class. Yes, I know this is going to be unpopular. But it will help you.
 - i. Get comfortable speaking in groups
 - ii. Not natural for anyone, but like all skills, it gets easier with practice!
 - iii. You don't want to be learning when something huge is on the line!
- Seek feedback on your job skills. Find people you trust. Know they are doing you a favor. It might hurt a little, but it makes you better from that point forward.
- Consider becoming a "Maker" of something. Any craft or hobby can lead to this.
 - i. See Maker: The New Industrial Revolution. Chris Anderson (former editor of Wired Magazine.) Discusses 3D printing, CNC milling, and small scale production.
 - ii. Or Make Magazine.
 - iii. Making things gives you small slice of experience in all functions companies need to do on a larger scale!